

Ref. NextCom

NextGenTel uses NextCom as an important tool in the sales center. NextCom helps to automate the processes like call lists, sales statistics and monitoring of both customers and sellers.

The system makes it easy to work efficiently because of its minimal need of administration. For NextGenTel it's important to develop our own customizations that support our way of working, and through good discussions and planning NextCom has come trough with a solution to meet our needs.

Another important element is how NextCom has increased the competitive nature in our sales Center, while it requires less follow-up by the leaders. NextCom gives us full Control of both the work that has to be done and what has been done.

**Best regards,**

Beate Nielsen

**Salgssjef - storkunder øst**

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