

Recommendation, NextCom

DERDUBOR AS is a company that operates within the telemarketing industry. Our clients are in the SMB market with an average sale around 10-12.000, - We have the last 3 years tried out different systems for our sales department.

We have a proprietary system for existing customers. The need has been for a Call system.

Our experience was positive from the outset. We were greeted very professionally. We were quickly convinced by the presentation of the system and entered into an agreement for a test period.

During the period and after we have experienced NextCom`s support as fast, and satisfying. Appointments are kept and fulfilled, a very satisfying user interface makes a short learning curve for the users, and this applies both to "Seller" and "Administrator". After the presentation the system was quickly up and running.

The system is flexible. "Administrator" defines much himself. NextCom customized further when needed. Predictable costs with no surprises. The sellers have very good control of the follow-ups. We have good control on the efficiency of the sellers by easily analyzing the statistics the system provides.

According to feedback from vendors and staff, this is the best system we've tested. We experience the system as promotional and are perceived more professional by those we have contact with.

In summary, we are so far satisfied and look forward to further cooperation with NextCom. We can recommend NextCom as supplier.

Knut O. Rustan, Director of Sales
AS DERDUBOR