

We have tried many different CRM tools in the time period from 2003 - present. From self-developed, cheap to the more expensive solutions. (Think we've actually been through 5 different CRM systems, and it has been costly)

None of these have been optimal for our needs, always something missing, or made the sales process challenging and somewhat slow.

But now, because of NextCom`s solution it is effective, ingenious and especially easy for salespeople and managers to use.

Web-based with the payment of licenses per month makes it easy to add new and disable the old users.

We are in the initial phase, but can instantly see why the system is going to revolutionize our work methods and routines.

All our projects will run through NextCom, and it's going to be easy processes for us to accept new ones without any problems.

Fantastic with all the help provided by NextCom, quite ingenious with WebSupport, and the system just becomes easier and better day by day.

The sellers who have seen and tested it, is extremely impressed and motivated for further progress.

It is good to know that we made the right choice by using NextCom.